

SHRI Workshop – Driving Business Productivity

29 September 2011, Thursday | 9.00am to 5.00pm | SHRI @ The Verge, TR 9

Join us for a one day workshop focused on current management issues. This workshop will provide an insight into contemporary best practice solutions to everyday business problems.

1 Day Workshop

Driving Business Productivity

- Contribute to quality planning
- Lead team in applying quality management
- Lead process improvement approaches
- Identify and apply continuous improvement systems and processes
- Explore various models including DMAIC, a basic component of Six Sigma

Define

Measure

Analyse

Improve

Control

SHRI has partnered with the Australian Institute of Management NSW & ACT (AIM) to deliver the SHRI/AIM People Management & Business Excellence (PMBE) Program suite for managers and would be managers interested in updating their managerial competencies to become better managers and achieve better professional outcomes in practical ways.

The Australian Institute of Management NSW & ACT (AIM) is Australia's leading management association. As a not-for-profit national vocational training organisation, we have been promoting excellence in leadership for almost 70 years and are committed to providing training and resources to create better managers for a better society.

About the Speaker:

With over 17 years' experience in facilitation, sales and marketing across the Asia Pacific, India, Middle East, Africa and Europe regions, B.P Lim brings a wealth of experience and knowledge to the clients of SHRI and AIM.

BP served as the Training Director and Master Trainer at Huthwaite Asia Pacific (the Creator of SPIN® Selling and world class sales performance improvement consulting firm). B.P. has held a multitude of senior positions at top Asia Pacific organizations, including Senior Facilitator - Asia Pacific Sales Training and Development at Federal Express, a Sales Strategic Solutions Division in FedEx APAC and Sales Effectiveness Manager, South Asia for RS Components Singapore, a leading global distributor of industrial products.

B P has successfully led and managed many high-level projects and processes that have resulted in substantial sales growth and sales performance improvement.

BP has worked directly with clients in Asia Pacific, India, Africa, Middle East and Europe across several industry sectors including financial services industry, IT & telecommunications (telco, systems integrator, software, services and solutions, data warehousing & analytic technologies), petrol chemical, pharmaceutical, biotechnology, mining, manufacturing, power, secure ID and card personalization – delivering sales performance improvement, advanced negotiations, effective sales coaching and train-the-trainers workshops.

Programme

8.30am	Registration
9.00am	Start of Workshop
10.30am	Tea Break
12.00pm	Lunch
1.00pm	Workshop Resumes
3.30pm	Tea Break
4.30pm	Questions and Answers
5.00pm	End

RESPONSE SLIP – By 26 September 2011, Monday

(SHRI Engage – Driving Business Productivity – 29 Sep 2011)
Kindly fax to +65 6299 4864 and attention to Stella Rozario

Name (Mr/Ms/Mrs/Prof/Dr) _____

Designation _____

Tel _____ Fax _____

Email _____

All correspondence will be made via email - please write clearly.

Organisation _____

Address _____

SHRI / SPEC Mbr (# _____) Public

Signature _____ Date _____

▲ Fees: SHRI Member/Corporate Friend: \$535.00

Public: \$749.00

(Fees include 7% GST)

Registration | please contact Stella Rozario at stella@shri.org.sg

Enquiries | please contact Deva or Aziz at deva@shri.org.sg / aziz@shri.org.sg

▲ As seats are limited, a no-show fee of S\$100 will be imposed on individuals who registered but fail to turn up for the event.

▲ A maximum of \$100 worth of SHRI Learning Vouchers may be utilized for this workshop.